THE PMI TALENT TRIANGLE™
Your Angle on Success

In today’s increasingly complex and competitive global marketplace, technical skills are simply not enough. Companies are seeking added skills in leadership and business intelligence to support longer-range strategic objectives that contribute to the bottom line.

The ideal skill set—the PMI Talent Triangle—is a combination of technical, leadership, and strategic and business management expertise. To stay relevant and competitive, you must develop these employer-demanded skills.

NOT SURE WHERE YOUR COMPETENCIES, COURSES AND PDUS FIT IN?
Take a look at the examples below.

STRATEGIC & BUSINESS MANAGEMENT
Business oriented skills; applies to all certifications
- Benefits management and realization
- Business acumen
- Business models and structures
- Competitive analysis
- Customer relationship and satisfaction
- Industry knowledge and standards
- Legal and regulatory compliance
- Market awareness and conditions
- Operational functions (e.g. finance, marketing)
- Strategic planning, analysis, alignment

LEADERSHIP
Competency in guiding and motivating; applies to all certifications
- Brainstorming
- Coaching and mentoring
- Conflict management
- Emotional intelligence
- Influencing
- Interpersonal skills
- Listening
- Negotiation
- Problem Solving
- Team building

TECHNICAL
Domain expertise, certification-specific

Effective 1 December 2015, the CCR Program will be aligned with the skills outlined in the PMI Talent Triangle. To learn more visit: www.PMI.org/ccr-info

1. Source: PMI’s Pulse of the Profession In-Depth Report: Navigating Complexity