

EVENT

Networking in the New Now

14TH OF APRIL

18:00 – 20:00

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ABOUT

The goal of networking is to build relationships. Today, a great deal of networking is done virtually. Most of the principles which apply to live networking apply to virtual networking. Talking to strangers requires small talk which leads to deeper conversations. Eventually, you want to move the conversation to a face to face live or virtual conversation. The purpose of our conversations is to build a relationship where we give and receive. The giving and receiving can be referring contacts to others in your network or getting introductions to contacts in their network. These introductions can lead to new business or employment opportunities. We will share best practices using LinkedIn on how to attract the opportunities that are most suitable to your strengths and how to build the relationships necessary to help you achieve your goals.

SPEAKER



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