



# Authorized Training Partner Program

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## Benefits & Requirements



\*All program benefits and requirements are subject to change within PMI's sole discretion.



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## Why Join?

**Why become a PMI® Authorized Training Partner (ATP)?** Our program makes top-quality training easy, giving you and your students an edge.

As an ATP, you'll gain visibility among PMI customers as approved training provider, as well as exclusive access to licensed content and instructor support to simplify training delivery. We are committed to enabling project professionals to find the education they need, while helping you to succeed and grow your business in the process.

**Accelerate growth. Build credibility. Be the provider learners seek.**

### Instant Credibility

Earn trust with learners and employers through the globally recognized PMI brand and ATP seal, aligning your business with the world's leading project management authority.

### Stronger Demand

Drive business growth by tapping into high demand for PMI certifications, from foundational (CAPM®) to advanced (PMP®), to specializations in agile, construction, risk, and more.

### Global Reach & Visibility

Leverage PMI's trusted brand to stand out with learners and organizations from day one, with increased exposure through directory listings, promotion, and marketing support as you grow.

### Exclusive PMI Training

Deliver the only official PMI-developed instructor-led courses that meet certification and renewal requirements — giving learners confidence in their training path and you a competitive edge.



## Grow with the Demand

**30M** Project Professionals are needed by the year 2035.

**1.8M+** professionals already hold PMI certifications.

**700,000+** professionals apply to PMI certifications each year and need to meet training requirements.

# Program Benefits

## Choose Your Tier: Access, Foundational, Professional, or Premier

The ATP program offers four tiers to meet providers where they are.

**Access and Foundational** provide authorization to teach PMI-licensed content with caps of 5 and 15 student + instructor kit purchases per year, making them ideal for smaller or early-stage providers. **Professional and Premier** build on these foundations with expanded benefits, marketing tools, and exclusive growth opportunities.

All tiers ensure you have the authorization and tools needed to deliver quality PMI training, with clear pathways to grow as your business scales.

|                                    | <b>Access</b><br><i>Get started with the essentials.</i>   | <b>Foundational</b><br><i>The launch pad to build your training program.</i> | <b>Professional</b><br><i>Full resources to grow and scale.</i> | <b>Premier</b><br><i>Elevate your business to new heights.</i> |
|------------------------------------|--|--|---|--|
|                                    | 1 year in business and 1 year training experience required | 1 year in business and 1 year training experience required                   | 1 year in business and 1 year training experience required      | 3 years in business and 3 years training experience required   |
| PMI licensed course content (kits) | 5 student + instructor kits                                | 15 student + instructor kits   | Unlimited   | Unlimited  |
| Train-the-Trainer Credits          | \$499  | \$499  | \$998   | \$4990   |
| PMI ATP Badge                      | ✓  | ✓  | ✓   | ✓ (Premier badge)  |
| Co-Branded Student Certificates    | ✓  | ✓  | ✓   | ✓  |
| Directory listing on PMI.org       |  |  | ✓   | ✓  |
| Access to reseller program         |  |  | ✓   | ✓  |
| Onboarding & welcome kit           | On-demand  | On-demand  | On-demand   | Personalized 1 on 1  |
| ATP support                        | General inbox  | General inbox  | General inbox   | Dedicated account manager                                      |
| Access to ATP Marketing Portal     |  | Standard   | Standard  | Expanded   |
| Advertising discounts              |  |  | ✓ (15%)   | ✓ (20%)  |
| Partner webinars (every 2 months)  | ✓  | ✓  | ✓   | ✓  |
| Strategic business reviews         |  |  |   | Quarterly  |
| Access to performance dashboard    | ✓  | ✓  | ✓   | ✓  |
| Access to select RFPs from PMI     |  |  |   | ✓  |
| 55% discount on PMI books          |  |  |   | ✓  |
| 250 PMP practice questions         |  |  |   | ✓  |

\* After using complimentary training credits, Authorized Training Partners must pay for any additional Train the Trainer course attendance for instructors. Pricing varies by course. Instructor payments are not accepted.

# Program Requirements

These program requirements were created to provide consistent and high-quality training for our customers. All partners must adhere to these requirements to participate in the program.

| General Program Requirements  |
|---|
| Authorized Training Partners and instructors must use PMI-developed course content when teaching PMI courses.             |
| Instructors must complete and pass the appropriate Train the Trainer session for the course they are teaching.            |
| Instructors must be certified in the certification they are teaching and be in good standing with PMI.                    |
| Authorized Training Partners must be able to provide in-person and/or virtual instructor-led courses.                     |
| Authorized Training Partners and instructors must adhere to all PMI brand guidelines and policies.                        |
| Authorized Training Partners must have a documented issue-resolution process for customers.                               |
| Organizations must be a legal business entity for 1-3 years and have 1-3 years of training experience, depending on tier. |
| Authorized Training Partners must pass the ATP application review process.  |
| Authorized Training Partners must agree to upload “guaranteed to run” public courses.                                     |

If you deliver PDU-only training or training for PMI certifications that are not available as an instructor-led training for Authorized Training Partners:

- You are not required to use PMI-provided content.
- Instructors are not required to complete the Train the Trainer course.
- Instructors do not need agile experience.

## Program Restrictions

PMI Authorized Training Partners may NOT deliver on-demand, self-paced PMP® exam prep or any alternate PMP exam prep offering (e.g., books). PMI has developed a self-paced PMP exam prep offering. This allows us to address the needs of modern-day learners and ensure consistent, high-quality exam prep experiences for both instructor-led and on-demand modalities. However, at this time you may provide on-demand, self-paced content for other PMI certifications and trainings, except for PMI-CP™, PMI-ACP®, and Disciplined Agile®.

## PMI Chapter Program Requirements

PMI Chapters should contact their PMI representative to find out more about guidelines and requirements for participation in the PMI Authorized Training Partner Program.

# PMI® Authorized Training Partner Program Licensed Course Content

Authorized Training Partners that deliver courses that are available as a PMI Authorized Instructor-Led Training (including PMP®, CAPM®, PMI-ACP®, PMI-CP™, PMI-RMP®, PMI-PMOCP™, and Disciplined Agile® courses) are required to use PMI-licensed course content and must purchase student materials for each individual enrolled. This ensures a consistent, high-quality learning experience and provides the PMI-approved content customers asked for—and the comprehensive knowledge needed to prepare for these exams.

## Pricing Structure

Pricing for annual program membership and instructor and student materials are based on the location of your headquarters office. Please contact [ChannelSales@pmi.org](mailto:ChannelSales@pmi.org) for your country-based pricing.



# Using PMI Licensed Course Content

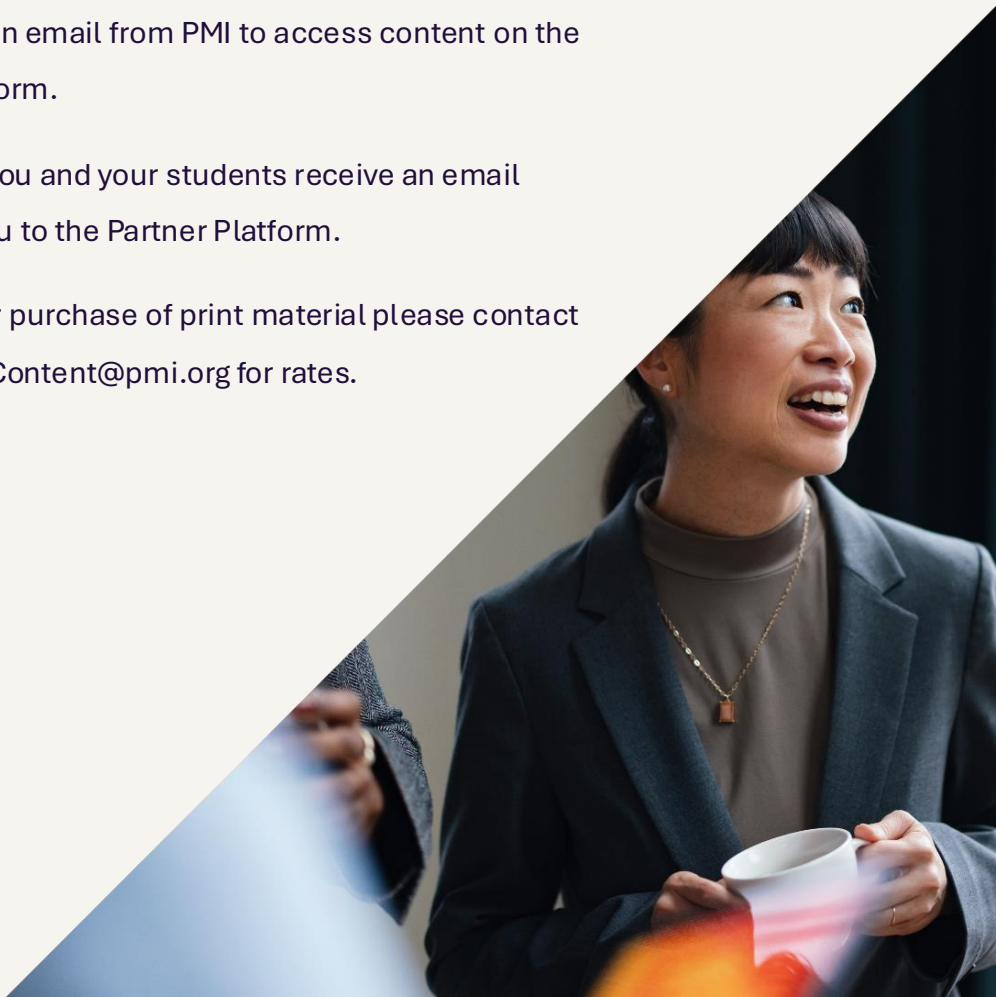
## Augmenting the Content

The required licensed course content must be used in its entirety but can be presented in a way that best fits the ATPs teaching style. You may supplement the content with your own case studies, learning activities and industry-specific training information, as long as the provided materials are not altered.

## Getting and Delivering the Content

You will be able to purchase digital content through our order processing system. After placing your order, you will receive an email from PMI to access content on the Partner Platform.

- **Digital** – You and your students receive an email inviting you to the Partner Platform.
- **Print** – For purchase of print material please contact us at [ATPContent@pmi.org](mailto:ATPContent@pmi.org) for rates.



# PMI Authorized Training Partner Train the Trainer

Authorized Training Partners that deliver PMI instructor-led courses must complete the corresponding Authorized Training Partner Train the Trainer program. This ensures our candidates are being taught by qualified instructors who understand the content and can meet their needs as modern-day learners.

## Training Session Options

To accommodate our global network of instructors, we offer virtual instructor training. Program participants receive complimentary credits for these sessions. Please refer to section 2 for information about quantities and purchasing additional credits.

Instructors must complete the Authorized Training Partner Train the Trainer prior to offering any courses. Once completed, instructors will receive an Authorized Training Partner Instructor badge to show that they are approved by PMI. Authorized Training Partners with a badged instructor will be able to order the PMI Licensed Course Content for the appropriate course.

Instructors must demonstrate that they meet the certification requirements for the course and submit a professional bio for review and approval when registering for the Train the Trainer session.



# Applying to the PMI Authorized Training Partner Program

For detailed instructions on applying to the program please see our [Application Checklist and Instructions](#), linked on our program page.

[Apply Now](#)



# Thank You

For more information, contact [channelsales@pmi.org](mailto:channelsales@pmi.org).