



Step-by-Step Guide to Becoming a PMI Authorized Training Partner

Eligibility, tiers, pricing, and next steps



All program benefits and requirements are subject to change within PMI's sole discretion.



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Why Become an ATP?

Why become a PMI® Authorized Training Partner (ATP)? Demand for project professionals is rising, and learners and organizations are actively seeking PMI training and certifications that can meet the skills gap.

As an ATP, you'll gain visibility as a PMI-approved training provider and exclusive access to licensed content and instructor support to simplify training delivery. We're committed to helping learners find the education they need, while empowering you to succeed and grow your business in the process.

Accelerate growth. Build credibility. Be the provider learners seek.

Instant Credibility

Earn trust with learners and employers through the globally recognized PMI brand and ATP seal, aligning your business with the world's leading project management authority.

Stronger Demand

Drive business growth by tapping into high demand for PMI certifications, from foundational (CAPM®) to advanced (PMP®), to specializations in agile, construction, risk, AI, and more.

Global Reach & Visibility

Leverage PMI's trusted brand to stand out with learners and organizations from day one, with increased exposure through directory listings, advertising, and marketing support as you grow.

Exclusive PMI Training

Deliver the only official PMI-developed instructor-led courses that meet certification and renewal requirements — giving learners confidence in their training path and you a competitive edge.

Grow with the Demand



30M Project Professionals are needed by the year 2035.

1.8M+ professionals already hold PMI certifications.

700,000+ professionals apply to PMI certifications each year and need to meet training requirements.

Decide if ATP is Right for Your Organization

Is becoming a PMI ATP right for your organization? Most organizations that deliver professional training can apply—even if you're a one-person business.

Who Can Become an ATP?

- Commercial training providers of any size
- Higher education institutions, including degree and continuing ed programs
- Corporate learning and development teams
- Consultancies

What does it take to earn and maintain ATP status? Use the guidance below to check whether your organization qualifies.

Program Requirements
Be a registered organization with the required years in business + training experience (1-3 years, depending on tier).
Use the official, PMI-developed content when teaching PMI courses (1 kit required per learner and per instructor).
Use PMI-approved instructors who hold the relevant certification and complete Train the Trainer requirements.
Maintain appropriate learner support and issue-resolution processes.
Adhere to all PMI ATP program policies, quality standards, and brand guidelines.
Successfully complete the ATP application and review process.

The Fine Print

Augmenting your ATP course content

PMI-developed licensed course content must be delivered in full. You can teach the content in your own style and supplement the experience with your own case studies, examples, and activities.

Program Restrictions

PMI Authorized Training Partners may not offer their own on-demand or instructor-led exam prep courses, books, or alternative training products for PMI certifications that have an ATP instructor-led training course available. **Exception:** This restriction does not apply to CAPM® or PMI-CPMAI™. Partners may offer self-developed training for PMI certifications that do not currently have an ATP instructor-led training course available.

PDU Training and Non-ATP PMI Certification Courses

ATP partners in eligible tiers can deliver pre-approved PDU training. For PDU-only training, you do not need to use PMI-provided course content or complete Train the Trainer (TTT) for the course. The same applies to PMI certification courses that do not currently have an ATP instructor-led training course available: you are not required to use PMI-provided course content or complete TTT for those courses.

Discover What You Can Offer as an ATP

Instructor-led certification prep

Deliver training for PMI gold-standard certifications in project management and specializations across risk, AI, agile, construction, and sustainability (including PMP®, CAPM®, PMI-ACP®, PMI-CP®, PMI-RMP®, PMI-PMOCP™, CSPP™, PMI-CPMAI™, and non-certification Disciplined Agile® courses).

Language availability: Most courses are available in 10 core languages: English, Arabic, Spanish (LATAM), French, Japanese, Simplified Chinese, Traditional Chinese, Brazilian Portuguese, German, and Korean. Contact our team for more info.

PDU training

Professional and Premier partners can offer pre-approved PDUs for certification maintenance on courses, content, and events aligned to the PMI Talent Triangle.

Reseller opportunities

Professional and Premier partners can resell PMI exams, membership, and eLearning courses alongside their own training, opening additional revenue streams and supporting a more complete learner experience.

In the spotlight: ATP visibility and marketing

All ATPs get an official badge to demonstrate their affiliation, and can list courses on PMI.org. Foundational, Professional and Premier partners get access to additional promotional resources in the ATP Marketing Portal, an exclusive, frequently updated library of campaign kits, product marketing toolkits, social, email, and one-pager assets, and badge artwork.



Choose an ATP Program Tier

Four tiers, one question: which one is right for my organization? The answer depends on how much training you will deliver and the level of support you need.

- **Access and Foundational tiers:** best for new or smaller providers testing the market (capped at 5 and 15 total course kit purchases per year).
- **Professional tier:** best for established providers ready to scale.
- **Premier tier:** best for mature partners who want a dedicated account manager and access to premium support and benefits.

You can upgrade tiers at a prorated rate anytime as your business grows.

	Access <i>Get started with the essentials.</i>	Foundational <i>The launchpad to build your training program.</i>	Professional <i>Full resources to grow and scale.</i>	Premier <i>Elevate your business to new heights.</i>
Eligibility Requirements	1 year in business 1 year training experience	1 year in business 1 year training experience	1 year in business 1 year training experience	3 years in business 3 years training experience
PMI licensed course kit purchase cap	5 student + instructor kits	15 student + instructor kits	Unlimited	Unlimited
Included Train the Trainer credit value	\$499	\$499	\$998	\$4,990
PMI ATP badge	✓	✓	✓	✓ (Premier badge)
Student certificates	✓	✓	✓	✓
Directory listing on PMI.org	✓	✓	✓	✓
Access to reseller program			✓	✓
Onboarding & welcome kit	On-demand	On-demand	On-demand	Personalized 1 on 1
ATP support	General inbox	General inbox	General inbox	Dedicated account manager
Access to ATP Marketing Portal		Standard	Standard	Expanded
Advertising discounts			✓ (15%)	✓ (20%)
Partner webinars (every 2 months)	✓	✓	✓	✓
Strategic business reviews				Quarterly
Access to performance dashboard	✓	✓	✓	✓
Access to select RFPs from PMI				✓
55% discount on PMI books				✓
250 PMP practice questions				✓

* After using complimentary training credits, Authorized Training Partners must pay for any additional Train the Trainer course attendance for instructors. Pricing varies by course. Instructor payments are not accepted.

Understand Your ATP Investment

What goes into your investment in the ATP program? While pricing varies depending on where your organization is based, here's what to expect when you invest in becoming a PMI ATP.

View ATP membership pricing for your specific location at any time by starting an ATP application and filling in your location details, or contact our team for a custom pricing estimate.

1. Annual Membership Fee

Provides access to the ATP program and benefits.

- Annual program fee
- Varies by tier chosen and country
- Includes ATP authorization and program participation

 **Starting at \$499 USD annually, up to \$9,999 USD, depending on location and tier**

2. Course Kits for Students and Instructors

Official PMI-developed content delivered via LMS.

- Instructor courseware
- Learner courseware
- Purchased per course participant
- Varies by course and country

 **Typically \$39 USD to \$99 USD per kit, varying by course and location. Contact us for pricing in your region.**

3. Train the Trainer Courses

Required for instructors delivering PMI ATP training.

- Introductory Train the Trainer + certification -specific Train the Trainer for each instructor delivering a specific course

 **\$400 USD intro course, \$99 USD per certification, independent of location**

4. Optional Growth Investments

Additional opportunities to expand your business.

- ATP Reseller Program
- Exam and membership bundles
- Advertising and sponsorship

 **Discounts of 13% to 20% available**

Start the Application Process

Before you apply

Confirm your tier, review the eligibility criteria in Section 1, and gather your business and instructor information.

Your application journey (typically takes 2-4 weeks)

1. Submit your application online → 2. PMI review → 3. Approval and payment submission → 4. Onboarding → 5. Qualify and train instructors, then deliver.

What you'll need

Business registration details, training history, instructor credentials and delivery plans. See the full list in our [Application Checklist and Instructions](#).

Pricing

ATP program membership pricing is country-based and shown within the application. Start one now to see your quote.

Next Steps

After approval and payment, you'll receive your onboarding materials and ATP badge. Once you affiliate and qualify your first instructor, you'll get access to order content.

Get Started

Apply now on the [Become an ATP](#) page.

Questions? **Contact** us at atp@pmi.org.

[Apply Now](#)

“In a highly competitive market, the ability to deliver certified, industry-recognized training through the ATP program significantly strengthens our market position and enhances our brand reputation.”

—PMI ATP, NTT Data

Frequently Asked Questions (FAQs)

Who is eligible?

Universities, training providers, corporate learning teams and professional associations meeting the criteria in Step 1.

Which tier should I choose?

Start with expected annual volume. Access and Foundational cap kits at 5 and 15; Professional and Premier are unlimited and add marketing, directory listing and reseller benefits.

How much does it cost, and where can I view pricing?

ATP program membership pricing is based on your headquarters location and is shown within the application once you select your location. See all the components that will go into your ATP investment in section 4. Contact our team at atp@pmi.org to discuss specific pricing questions and estimates for your region.

Do I need to be a PMI member to apply? Why do I see a login screen when I click on the Apply Now button?

Membership is not required. Log in using a free PMI.org account, used to save your application securely.

Can I upgrade tiers later?

Yes, you can move up as you grow and upgrade at a prorated rate.

How long does ATP application review take?

Most applications are reviewed within a few weeks of submission.

Ready to apply?

Apply now on the Become an ATP page, or contact us at
atp@pmi.org.

[Apply Now](#)