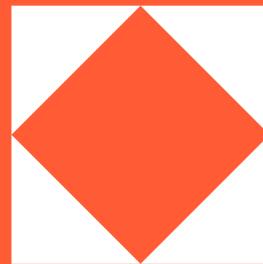
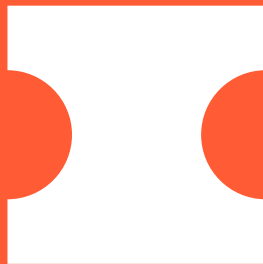
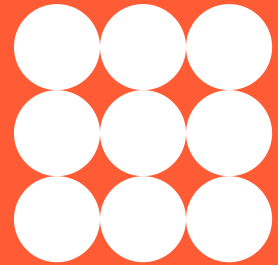
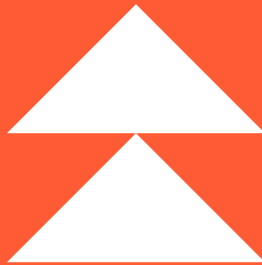
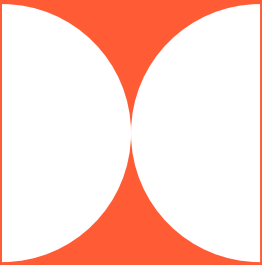
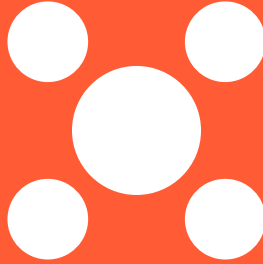




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# Earning Power

Project Management Salary Survey  
Twelfth Edition

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# INTRODUCTION

PMI's biennial report, *Earning Power: Project Management Salary Survey Twelfth Edition*, is an industry-leading source of data for both project practitioners and organizations who want to stay current with the salary landscape for today's project professional.

The latest edition provides comprehensive insights from over 30,000 respondents in 40 countries. Salary data is reported in local currency in the individual country reports.

Greater awareness of how skill level, experience and certifications impact salary can give project practitioners considerable knowledge to compete in a dynamic job market. And this critical data can help recruiters, human resources and compensation professionals establish fair and equitable salaries for project management roles within their organizations.

## Report highlights include:

- The majority of survey respondents hold the PMP® certification (79%). Moreover, survey respondents with a PMP certification report higher median salaries than those without a PMP certification—**16% higher on average across the 40 countries surveyed.**
- Half of the respondents (50%) report that their total compensation (including salary, bonus and other cash incentives) increased over the 12 months prior to completing the salary survey. Nearly one-quarter (22%) reported increases of at least 5% over that time period. This is quite notable given the generally negative impact that the COVID-19 pandemic has had on global employment.

# About PMI

Project Management Institute (PMI) is the world's leading professional association for a growing community of millions of project professionals and changemakers worldwide.

As the world's leading authority on project management, PMI empowers people to make ideas a reality. Through global advocacy, networking, collaboration, research, and education, PMI prepares organizations and individuals to work smarter so they can achieve success in a world of change.

Building on a proud legacy dating to 1969, PMI is a “for-purpose” organization working in nearly every country around the world to advance careers, strengthen organizational success, and enable changemakers with new skills and ways of working to maximize their impact. PMI offerings include globally recognized standards, certifications, online courses, thought leadership, tools, digital publications, and professional communities. Visit us at [PMI.org](https://www.pmi.org) and connect with us on [LinkedIn](#), [Facebook](#), [Twitter](#), and [Instagram](#) to keep up with the latest from PMI.

# About This Report

The twelfth edition of the PMI *Earning Power: Project Management Salary Survey* builds on features added in the eleventh edition. The PMI Market Research Department continues to evolve this valuable offering to best serve the global project management community. The twelfth edition report is based on self-reported salary information from more than 30,000 project management professionals, bringing accuracy to the salary figures. The stratified random sampling methodology used for this study results in the ability to report meaningful compensation data for 40 countries.

Comparison of Number of Respondents						
COUNTRY/REGION	EIGHTH EDITION	NINTH EDITION	TENTH EDITION	ELEVENTH EDITION	TWELFTH EDITION	
Australia	947	716	955	818	890	
Belgium	300	215	314	243	138	
Brazil	985	596	878	820	859	
Canada	3,786	2,546	2,932	2,869	4,152	
Chile	0	0	208	194	148	
China	1,801	677	758	826	503	
Colombia	438	289	464	453	452	
Egypt	270	166	178	231	236	
France	483	454	721	792	451	
Germany	745	559	992	988	815	
Hong Kong	289	254	231	322	215	
India	2,036	1,197	1,480	885	1,743	
Indonesia	0	0	0	102	106	
Ireland	450	438	557	520	340	
Italy	774	666	1,071	1,131	1,260	
Japan	647	398	699	602	764	
Malaysia	414	389	440	440	448	
Mexico	569	513	568	680	708	
Netherlands	342	331	404	347	174	
New Zealand	690	505	491	461	284	
Nigeria	273	212	239	297	318	
Pakistan	0	0	0	171	173	
Peru	320	272	328	320	311	
Philippines	0	0	0	306	213	
Poland	426	293	457	470	272	
Portugal	0	0	0	340	251	
Qatar	212	346	316	283	315	
Russian Federation	0	0	0	240	119	
Saudi Arabia	341	370	414	542	990	
Singapore	774	549	665	783	868	
South Africa	645	544	658	771	516	
South Korea	213	177	267	290	191	
Spain	843	734	1,238	1,308	1,004	
Sweden	494	399	480	463	240	
Switzerland	449	375	549	539	374	
Taiwan	269	179	241	298	168	
Turkey	0	333	355	344	273	
United Arab Emirates	373	417	523	602	801	
United Kingdom	847	561	759	739	788	
United States	13,877	9,677	10,937	8,967	7,575	

This report includes eight major position descriptions/levels in reporting the data. PMI worked with a third-party research firm as well as with a volunteer group of PMI members to make these descriptions as meaningful and “real-world” as possible. The use of these position descriptions to cross-tabulate the data throughout this report makes such information useful to everyone—from entry-level project managers to senior executives in project management.

PMI members will be able to access a more comprehensive report demonstrating annualized salary information across each of the following variables within each country:

- Position Description
- Years of Work Experience
- Years Worked in Project Management
- Highest Formal Education Level Obtained
- Degree in Project Management
- PMP® Status
- Gender
- Department/Function
- Industry
- Number of Employees in Entire Organization
- Average Project Team Size
- Typical Project Budget

The comprehensive report available to PMI members also includes reported salary increases over the past 12 months and expected salary increases over the next 12 months, as well as information on employee benefits such as stock options, pension plans and vacation days.

In addition, the analysis of various demographic variables relating to compensation makes this report a must-have for project management employees and employers alike, not to mention compensation committees, human resource departments and executive recruiters interested in the project management profession.

Lastly, as one of their member benefits, PMI members can access a customized salary query at no charge. This query includes the following salary variables:

- Country
- Position
- Industry\*
- Company Size (annual revenues)\*
- State and Metropolitan Area (U.S. salary queries only)
- Province (Canadian salary queries only)
- PMP® status
- Option to Exclude “Self-Employed” Respondents (because self-employed data can skew results)

*\*Available for Australia, Brazil, Canada, China, Germany, India, Italy, Japan, Mexico, Saudi Arabia, Singapore, South Africa, Spain, United Arab Emirates, United Kingdom and United States salary queries only*

## Report Format

Immediately following this section of the report is the Summary of Findings section, which includes a synopsis of the key findings from this year’s survey.

After the Summary of Findings, you will find the Detailed Findings from the survey. This part of the report is organized by country. All compensation information in the Detailed Findings section is shown in the local currency of each country.

Finally, the following appendices are located near the end of the document:

Appendix A—Demographic Comparisons by Country

Appendix B—Survey Instrument

Appendix C—Sampling Methodology

Appendix D—Exchange Rates

## Data Considerations

The validity of data in the report, as in all survey research, is impacted by sample sizes. In some cases, the level of analysis in this report results in a small sample size. Small sample sizes provide less reliable summary statistics, such as means and medians, whereas larger sample sizes result in more reliable data. Therefore, **salary data are presented in this report only when at least ten individuals provided information for a given response choice.** That means that no information (denoted by “—” in the tables) is shown in this report unless there are at least ten respondents for a given education level, industry affiliation, company size, etc. Although the number ten is an arbitrary number, PMI has used this threshold in previous salary survey reports. Furthermore, requiring such a minimum does ensure respondent anonymity and provides a greater level of reliability in the data. Sample sizes are reported in all tables by using the symbol “N”. Percentages less than 0.5% are noted by the symbol “\*”.

## Reporting of Compensation Data

Although this survey did include questions about alternative compensation methods (such as bonuses), those earnings are not included in the “salary” figures. Instead, earnings from other methods are included in the “total compensation” figures. Furthermore, only those respondents who reported that they are employed “full time” are included in the salary data.

Salary data are presented for the 25th percentile, 50th percentile (median), 75th percentile and mean. A description of each follows:

25th percentile	The value above which 75% of respondents earned more. For example, if the 25th percentile for annualized salary was \$60,000, then 75% of survey respondents earned more than \$60,000.
50th percentile	Also known as the median. The value at which half of all respondents earned more and half earned less. For example, if the 50th percentile for annualized salary was \$80,000, then 50% of survey respondents earned more than \$80,000 and 50% earned less than \$80,000.
75th percentile	The value above which 25% of respondents earned more. For example, if the 75th percentile for annualized salary was \$100,000, then 25% of survey respondents earned more than \$100,000.
Mean	Also known as the arithmetic average. The mean is more susceptible to outliers (unusually large or small numbers) in the data than the median.



# SUMMARY OF FINDINGS

## General Overview

Despite the impact of the COVID-19 pandemic on the global economy, an increase in total compensation (including salary, bonus and other cash incentives) was reported by half of the survey participants (50%) over the 12 months prior to completing the salary survey. Nearly one-quarter (22%) reported total compensation increases of at least 5% over that time period.

Those respondents holding PMI's globally recognized Project Management Professional (PMP)<sup>®</sup> certification report considerable earnings increases in most countries included in this study as compared to their counterparts without the PMP certification. Survey respondents holding the PMP certification report higher median salaries (16% higher on average across the 40 countries surveyed) than those without a PMP certification. However, the percentage of increase in median salary among those with a PMP certification varies considerably from country to country.

Within the country of employment, the median salary varied primarily on the following demographic factors and also fluctuated widely between countries:

- Number of years of experience in project management
- Position/role
- Average size of projects managed, including average project budget and average project team size

# Country/Region of Employment

Median salary (when converted to U.S. dollars using normal exchange rates) varies considerably among project professionals from country to country.

The countries where project professionals report the highest median salaries are Switzerland (US\$140,983), the United States (US\$115,000) and Australia (US\$113,664), whereas the countries reporting the lowest median salaries are Egypt (US\$17,858) and Pakistan (US\$13,803).

Annualized Salary (in USD) by Country/Region		
COUNTRY/REGION	N=	MEDIAN SALARY EXCHANGE RATE
Switzerland	374	\$140,983
United States	7,575	\$115,000
Australia	890	\$113,664
Germany	815	\$106,498
Netherlands	174	\$101,711
United Kingdom	788	\$96,326
Ireland	340	\$95,728
Belgium	138	\$92,737
New Zealand	284	\$88,886
Canada	4,152	\$81,869
Hong Kong	215	\$81,805
Sweden	240	\$79,630
Singapore	868	\$74,936
Japan	764	\$73,448
France	451	\$72,993
South Korea	191	\$71,678
Qatar	315	\$69,231
South Africa	516	\$67,698
United Arab Emirates	801	\$67,690
Italy	1,260	\$62,223
Spain	1,004	\$59,830
Chile	148	\$59,187
Saudi Arabia	990	\$53,328
Portugal	251	\$47,864
Poland	272	\$47,289
Russian Federation	119	\$39,629
Taiwan	168	\$38,829
Mexico	708	\$38,785
Malaysia	448	\$35,274
Philippines	213	\$35,188
Peru	311	\$33,108
Colombia	452	\$32,175
Indonesia	106	\$31,119
China	503	\$30,623
Brazil	859	\$29,951
India	1,743	\$25,633
Turkey	273	\$24,664
Nigeria	318	\$21,108
Egypt	236	\$17,858
Pakistan	173	\$13,803

# Number of Years of Experience in Project Management

Not surprisingly, median salaries among project professionals tend to increase in conjunction with their tenure in project management.

Annualized Salary (in USD) by Years of Experience in Project Management						
COUNTRY/REGION	<3 YEARS	3-<5 YEARS	5-<10 YEARS	10-<15 YEARS	15-<20 YEARS	20+ YEARS
Australia	\$76,852	\$84,537	\$99,908	\$107,593	\$122,963	\$134,568
Belgium	–	\$73,376	\$83,523	\$82,449	\$98,121	\$107,694
Brazil	\$24,598	\$22,753	\$24,945	\$29,448	\$34,645	\$38,197
Canada	\$59,671	\$63,649	\$72,361	\$81,948	\$91,495	\$99,451
Chile	–	\$34,541	\$52,423	\$60,949	\$72,716	\$62,500
China	\$25,723	\$26,795	\$30,623	\$33,685	\$59,714	–
Colombia	\$18,740	\$19,942	\$23,929	\$36,283	\$39,330	\$51,185
Egypt	\$8,113	\$9,184	\$17,858	\$22,961	\$31,252	–
France	–	\$55,642	\$67,608	\$74,189	\$80,172	\$87,951
Germany	\$68,206	\$87,352	\$98,121	\$107,694	\$117,933	\$119,660
Hong Kong	\$54,083	\$49,447	\$72,110	\$86,532	\$115,891	\$115,891
India	\$18,528	\$18,634	\$22,840	\$29,282	\$37,268	\$47,916
Indonesia	–	–	\$25,881	\$33,379	\$32,865	\$66,734
Ireland	\$68,864	\$76,583	\$83,762	\$97,523	\$108,044	\$122,053
Italy	\$47,864	\$47,864	\$53,847	\$65,813	\$71,796	\$71,796
Japan	\$67,068	\$59,677	\$64,267	\$73,448	\$77,121	\$82,629
Malaysia	\$18,957	\$25,915	\$28,795	\$38,873	\$49,191	\$53,991
Mexico	\$23,669	\$22,376	\$32,818	\$39,779	\$44,752	\$49,724
Netherlands	–	\$86,155	\$89,745	\$95,728	\$113,677	\$125,643
New Zealand	\$60,798	\$63,998	\$82,486	\$90,308	\$95,997	\$103,107
Nigeria	\$15,198	\$13,720	\$20,575	\$28,128	\$21,108	–
Pakistan	–	\$9,140	\$12,992	\$15,668	\$26,113	–
Peru	–	\$21,451	\$25,852	\$41,385	\$36,419	\$57,590
Philippines	–	\$24,778	\$30,088	\$39,288	\$43,986	\$61,951
Poland	–	\$33,391	\$40,195	\$56,904	\$53,069	\$64,444
Portugal	–	\$34,223	\$46,667	\$46,482	\$56,958	\$67,608
Qatar	\$39,560	\$61,813	\$63,626	\$81,044	\$117,152	\$130,220
Russian Federation	–	\$32,796	\$39,629	\$39,629	\$44,385	–
Saudi Arabia	\$41,368	\$41,916	\$50,661	\$63,993	\$79,991	\$104,628
Singapore	\$58,353	\$53,864	\$67,330	\$82,292	\$93,514	\$107,953
South Africa	\$45,816	\$45,470	\$51,867	\$65,698	\$82,988	\$91,286
South Korea	–	\$58,238	\$60,926	\$71,678	\$88,181	\$76,157
Spain	\$40,684	\$47,864	\$53,665	\$61,027	\$71,796	\$71,796
Sweden	–	\$65,594	\$68,423	\$74,911	\$84,939	\$90,837
Switzerland	–	\$119,293	\$130,138	\$138,814	\$153,454	\$162,672
Taiwan	\$26,920	\$27,110	\$35,300	\$46,595	\$42,359	\$70,599
Turkey	\$22,198	\$18,594	\$23,616	\$27,747	\$30,830	\$33,913
United Arab Emirates	\$44,135	\$54,152	\$58,484	\$81,228	\$101,129	\$133,079
United Kingdom	\$57,108	\$68,804	\$80,000	\$95,638	\$106,784	\$111,166
United States	\$78,279	\$85,000	\$100,000	\$120,000	\$130,000	\$138,000



# PMP® Certification Status

The majority of survey respondents (79%) hold the Project Management Professional (PMP)® certification. In most countries included in this study, PMP certification holders report higher median salaries than their counterparts without the PMP certification. However, the percentage of the lift in median salary among PMP certification holders varies widely from country to country. Those holding the PMP certification demonstrate the largest salary increase in Colombia where PMP certification holders report a median salary over 50% higher than those who do not hold the certification.

PMP tenure is also a factor. Among survey respondents in most countries, median salary steadily increases with the length of time one holds a PMP certification.

Annualized Salary (in USD) by PMP® Certification Status						
COUNTRY/REGION	PMP®	<5	5-<10	10+	NON-PMP®	% INCREASE PMP® VS. NON-PMP®
Colombia	\$33,236	\$24,927	\$34,898	\$46,531	\$21,327	56%
Peru	\$33,108	\$26,486	\$44,144	\$41,385	\$23,176	43%
Portugal	\$50,257	\$47,744	\$47,864	\$57,437	\$35,898	40%
Nigeria	\$22,797	\$19,789	\$26,385	\$31,662	\$16,887	35%
Mexico	\$39,779	\$33,315	\$41,768	\$48,462	\$29,834	33%
United States	\$123,000	\$108,000	\$125,000	\$140,000	\$93,000	32%
Philippines	\$38,410	\$30,232	\$51,626	\$61,951	\$29,348	31%
South Africa	\$69,156	\$54,633	\$75,760	\$87,137	\$53,942	28%
Poland	\$50,441	\$40,064	\$52,543	\$63,052	\$41,509	22%
Brazil	\$31,181	\$25,464	\$29,448	\$36,377	\$25,941	20%
Taiwan	\$38,829	\$34,594	\$38,829	\$52,949	\$32,829	18%
New Zealand	\$92,441	\$85,508	\$92,441	\$100,393	\$78,219	18%
Italy	\$63,471	\$56,240	\$65,813	\$71,796	\$53,847	18%
Pakistan	\$14,845	\$12,143	\$18,279	\$25,460	\$12,613	18%
India	\$26,620	\$21,962	\$29,282	\$39,930	\$22,627	18%
Germany	\$107,694	\$95,728	\$113,677	\$114,874	\$92,138	17%
Canada	\$83,539	\$75,583	\$85,926	\$99,053	\$71,605	17%
Egypt	\$17,858	\$13,585	\$25,034	\$35,207	\$15,307	17%
Malaysia	\$35,994	\$30,235	\$40,313	\$56,390	\$30,992	16%
Turkey	\$25,608	\$23,678	\$25,404	\$32,372	\$22,198	15%
Chile	\$61,301	\$62,358	\$56,369	\$66,375	\$53,269	15%
Sweden	\$80,692	\$71,962	\$82,579	\$86,596	\$70,782	14%
Singapore	\$77,089	\$67,330	\$81,619	\$97,872	\$68,153	13%
Switzerland	\$140,983	\$131,222	\$143,694	\$157,250	\$124,715	13%
Ireland	\$97,822	\$89,745	\$98,121	\$113,199	\$86,754	13%
France	\$74,189	\$71,796	\$76,583	\$90,942	\$65,813	13%
South Korea	\$71,678	\$63,390	\$71,678	\$80,637	\$64,510	11%
Spain	\$59,830	\$55,044	\$64,616	\$74,189	\$53,847	11%
United Kingdom	\$96,326	\$85,317	\$98,654	\$107,335	\$89,445	8%
Indonesia	\$32,865	\$28,245	\$40,123	\$37,760	\$30,564	8%
Hong Kong	\$82,334	\$64,384	\$84,987	\$116,077	\$77,261	7%
Saudi Arabia	\$53,328	\$47,995	\$71,672	\$101,323	\$50,168	6%
Australia	\$115,278	\$99,908	\$109,312	\$126,806	\$109,899	5%
Japan	\$73,448	\$64,267	\$76,203	\$78,039	\$71,824	2%
Netherlands	\$102,010	\$93,335	\$104,104	\$119,660	\$101,248	1%
Belgium	\$92,737	\$81,448	\$92,737	\$104,104	\$92,737	0%
Russian Federation	\$39,629	\$39,629	\$47,555	\$41,214	\$39,629	0%
United Arab Emirates	\$67,690	\$59,026	\$81,228	\$108,304	\$69,400	-2%
Qatar	\$68,681	\$65,934	\$82,418	\$109,203	\$89,011	-23%
China	\$30,623	\$30,623	\$38,278	\$60,000	-	-



# Position

Salary tends to increase with added responsibility in virtually all countries. However, the rate of increase varies significantly from country to country. The most dramatic increases are seen in Pakistan, Egypt, Saudi Arabia and New Zealand where respondents demonstrated lifts of more than 60% in median salary from Project Manager I to Project Manager III.

Annualized Salary (in USD) by Position								
COUNTRY/ REGION	DIRECTOR OF PROJECT MANAGEMENT/ PMO	PORTFOLIO MANAGER	PROGRAM MANAGER	PROJECT MANAGER III	PROJECT MANAGER II	PROJECT MANAGER I	PROJECT MANAGEMENT SPECIALIST	PROJECT MANAGEMENT CONSULTANT
Australia	\$138,334	\$146,019	\$130,649	\$115,210	\$96,065	\$84,537	\$97,968	\$101,445
Belgium	—	\$110,087	\$99,917	\$89,745	\$77,779	—	—	\$72,993
Brazil	\$41,574	\$34,645	\$33,779	\$30,016	\$25,984	\$23,836	\$24,945	\$29,102
Canada	\$99,726	\$95,473	\$90,501	\$83,539	\$75,583	\$65,240	\$70,809	\$84,334
Chile	\$94,771	\$75,800	\$71,363	\$53,269	\$42,277	\$56,228	\$42,841	\$76,098
China	\$32,154	\$49,447	\$30,623	\$30,623	\$28,173	\$26,795	\$26,029	\$32,154
Colombia	\$33,618	\$49,855	\$44,315	\$33,236	\$29,082	\$21,604	\$22,712	\$27,697
Egypt	\$31,890	—	\$30,614	\$21,685	\$17,425	\$12,756	\$13,776	\$19,899
France	\$96,730	\$89,745	\$83,682	\$75,386	\$69,403	\$65,813	\$67,967	\$63,121
Germany	\$125,045	\$119,660	\$116,851	\$103,506	\$101,711	\$89,745	\$90,942	\$95,728
Hong Kong	\$112,028	\$112,462	\$98,508	\$84,971	\$79,115	\$64,384	\$67,775	\$54,083
India	\$42,592	\$38,812	\$31,944	\$26,620	\$23,160	\$19,965	\$17,190	\$19,965
Indonesia	—	—	\$30,811	\$32,865	\$29,905	\$30,126	\$24,649	—
Ireland	\$140,601	\$113,677	\$105,900	\$92,098	\$80,172	\$74,758	\$71,796	\$87,950
Italy	\$87,950	\$79,178	\$71,796	\$63,420	\$56,240	\$50,257	\$51,454	\$57,076
Japan	\$89,974	\$91,811	\$82,629	\$81,711	\$71,718	\$64,267	\$59,677	\$73,448
Malaysia	\$59,270	\$47,992	\$38,873	\$36,810	\$31,195	\$28,223	\$35,937	\$27,355
Mexico	\$41,793	\$44,752	\$46,243	\$35,801	\$35,801	\$24,862	\$26,851	\$31,326
Netherlands	\$144,789	\$119,660	\$109,715	\$102,309	\$78,430	\$78,976	—	—
New Zealand	\$107,374	\$113,063	\$95,997	\$92,441	\$80,353	\$56,937	\$75,375	\$92,441
Nigeria	\$31,662	\$45,091	\$24,539	\$21,108	\$20,053	\$15,831	\$18,470	\$20,844
Pakistan	\$18,801	\$17,235	\$19,585	\$19,912	\$15,342	\$9,792	\$11,359	—
Peru	\$33,108	\$45,524	\$41,165	\$34,488	\$33,108	\$23,176	\$23,176	\$27,314
Philippines	\$61,951	\$54,517	\$37,171	\$36,448	\$28,498	\$24,781	\$17,471	\$26,536
Poland	\$76,582	\$60,425	\$53,069	\$47,289	\$37,831	\$32,840	—	\$53,721
Portugal	\$56,240	\$79,574	\$53,847	\$48,881	\$42,712	\$31,710	—	\$50,257
Qatar	\$96,154	\$95,193	\$82,418	\$83,036	\$82,418	\$59,440	\$68,681	\$65,934
Russian Federation	\$49,140	\$47,555	\$39,629	\$39,629	\$40,435	\$29,608	—	—
Saudi Arabia	\$108,788	\$94,390	\$63,993	\$65,193	\$50,661	\$39,996	\$47,995	\$53,328
Singapore	\$104,736	\$112,217	\$89,773	\$82,591	\$69,574	\$58,353	\$64,303	\$76,307
South Africa	\$82,988	\$80,291	\$72,607	\$68,811	\$51,867	\$48,582	\$60,650	\$96,819
South Korea	\$80,637	—	\$74,365	\$73,444	\$73,784	\$62,718	\$71,678	\$71,678
Spain	\$69,403	\$78,976	\$67,010	\$62,247	\$53,847	\$47,864	\$53,249	\$52,052
Sweden	\$94,376	\$84,939	\$88,478	\$84,939	\$75,174	\$68,423	—	\$70,782
Switzerland	\$162,672	\$162,672	\$159,419	\$140,983	\$127,892	\$122,874	\$132,740	\$140,983
Taiwan	\$63,296	\$46,595	\$52,949	\$38,829	\$38,829	\$31,346	\$29,687	\$57,362
Turkey	\$35,598	\$24,664	\$29,597	\$25,651	\$22,198	\$18,498	\$23,678	\$29,597
United Arab Emirates	\$120,000	\$108,304	\$92,059	\$81,228	\$73,105	\$51,716	\$48,737	\$59,567
United Kingdom	\$122,816	\$115,935	\$100,454	\$94,262	\$75,685	\$68,804	\$79,125	\$110,087
United States	\$145,000	\$140,000	\$127,100	\$115,000	\$96,063	\$83,000	\$84,500	\$120,000

# Project Size

The size of projects managed in terms of average number of team members and average project budget also appear to have a relationship with salary. In most countries included in this study, median salaries are higher among those managing larger projects versus those managing smaller projects.

Annualized Salary (in USD) by Average Number of Team Members					
COUNTRY/REGION	<5	5-<10	10-<15	15-<20	20+
Australia	\$92,223	\$115,278	\$117,584	\$115,587	\$138,334
Belgium	\$68,805	\$77,779	\$89,745	\$107,694	\$101,711
Brazil	\$27,023	\$30,852	\$29,102	\$29,679	\$34,715
Canada	\$76,378	\$81,948	\$85,926	\$87,119	\$99,451
Chile	\$42,982	\$59,068	\$61,301	–	\$81,340
China	\$28,058	\$30,623	\$30,623	\$30,623	\$30,623
Colombia	\$36,006	\$31,852	\$32,959	\$36,006	\$36,968
Egypt	\$18,369	\$15,307	\$19,134	\$22,961	\$26,787
France	\$67,010	\$71,796	\$71,796	\$87,352	\$83,762
Germany	\$89,745	\$99,917	\$105,301	\$107,694	\$119,660
Hong Kong	\$90,138	\$84,987	\$82,862	–	\$122,974
India	\$19,300	\$23,393	\$25,862	\$26,620	\$30,613
Indonesia	\$25,881	\$35,665	\$30,811	–	\$27,808
Ireland	\$80,172	\$93,934	\$101,113	\$100,515	\$107,694
Italy	\$55,300	\$58,035	\$64,616	\$67,010	\$71,796
Japan	\$64,267	\$64,910	\$71,226	\$74,367	\$80,334
Malaysia	\$31,195	\$32,634	\$34,911	\$28,795	\$46,072
Mexico	\$35,801	\$38,785	\$37,293	\$39,779	\$44,752
Netherlands	\$76,583	\$95,728	\$96,805	\$106,498	\$113,677
New Zealand	\$80,708	\$92,441	\$92,441	\$103,107	\$108,085
Nigeria	\$18,866	\$21,108	\$23,532	\$21,108	\$20,053
Pakistan	\$13,200	\$16,811	\$15,668	\$18,802	\$12,613
Peru	\$30,763	\$31,232	\$33,108	\$32,419	\$39,730
Philippines	\$21,060	\$35,106	\$39,649	\$32,215	\$43,084
Poland	\$37,831	\$45,712	\$47,289	\$43,348	\$54,998
Portugal	\$46,057	\$46,907	\$53,847	\$47,864	\$59,830
Qatar	\$65,934	\$72,253	\$82,418	\$61,071	\$71,308
Russian Federation	\$33,024	\$36,987	\$38,308	\$38,969	\$54,688
Saudi Arabia	\$53,861	\$54,927	\$62,394	\$58,660	\$49,768
Singapore	\$67,330	\$71,819	\$84,252	\$76,307	\$89,773
South Africa	\$51,797	\$59,682	\$66,390	\$82,227	\$82,988
South Korea	\$64,151	\$71,678	\$71,678	–	\$80,637
Spain	\$53,847	\$59,830	\$67,010	\$62,223	\$69,403
Sweden	\$72,198	\$70,782	\$84,290	\$81,400	\$88,478
Switzerland	\$130,138	\$135,560	\$144,779	\$149,658	\$162,672
Taiwan	\$42,359	\$35,018	\$46,948	–	\$44,124
Turkey	\$25,343	\$23,554	\$24,664	\$25,651	\$27,131
United Arab Emirates	\$65,660	\$64,983	\$67,690	\$71,481	\$77,979
United Kingdom	\$83,941	\$92,198	\$96,326	\$90,134	\$114,215
United States	\$105,000	\$115,000	\$120,000	\$120,000	\$130,000



**Annualized Salary (in USD) by Average Project Budget (in USD)**

COUNTRY/REGION	<100K	\$100K-499K	\$500K-999K	\$1M-\$10M	>\$10M
Australia	\$92,223	\$99,908	\$106,056	\$117,584	\$138,334
Belgium	\$79,891	\$67,010	\$95,728	\$90,942	\$111,883
Brazil	\$25,863	\$27,454	\$28,946	\$31,181	\$39,582
Canada	\$67,627	\$76,458	\$82,743	\$87,517	\$95,473
Chile	\$41,300	\$57,426	\$61,301	\$69,898	\$74,540
China	\$26,029	\$30,623	\$30,623	\$30,623	\$36,747
Colombia	\$24,927	\$33,236	\$30,605	\$33,236	\$33,503
Egypt	\$11,480	\$19,134	\$17,858	\$17,604	\$17,603
France	\$66,412	\$67,285	\$71,796	\$81,369	\$83,762
Germany	\$88,549	\$99,318	\$107,694	\$110,087	\$119,660
Hong Kong	\$70,822	\$77,184	\$80,351	\$109,453	\$101,727
India	\$21,296	\$23,958	\$25,289	\$27,951	\$29,282
Indonesia	-	\$29,141	\$26,479	\$39,438	\$42,000
Ireland	\$77,181	\$93,933	\$86,155	\$107,694	\$119,660
Italy	\$53,847	\$59,830	\$63,420	\$67,010	\$68,287
Japan	\$55,086	\$64,267	\$73,448	\$78,728	\$82,629
Malaysia	\$32,922	\$31,818	\$28,795	\$36,498	\$47,752
Mexico	\$35,801	\$35,801	\$38,173	\$43,260	\$44,752
Netherlands	\$84,959	\$89,745	\$104,104	\$101,711	\$125,045
New Zealand	\$68,620	\$84,264	\$85,330	\$95,997	\$103,108
Nigeria	\$14,512	\$19,789	\$15,831	\$26,260	\$35,884
Pakistan	\$13,639	\$15,668	\$12,613	\$14,101	\$12,182
Peru	\$22,762	\$30,625	\$34,488	\$33,108	\$41,937
Philippines	\$24,781	\$32,965	\$42,771	\$43,012	\$39,873
Poland	\$39,145	\$44,662	\$47,289	\$54,382	\$52,543
Portugal	\$41,881	\$46,667	\$49,659	\$53,548	\$50,856
Qatar	\$49,451	\$59,341	\$67,308	\$71,154	\$84,066
Russian Federation	\$26,419	\$39,629	\$39,629	\$40,290	\$53,896
Saudi Arabia	\$47,995	\$48,795	\$47,995	\$54,394	\$53,754
Singapore	\$70,173	\$73,988	\$77,055	\$80,796	\$84,911
South Africa	\$49,378	\$56,363	\$70,609	\$70,194	\$86,445
South Korea	\$73,918	\$66,929	\$72,573	\$71,678	\$71,678
Spain	\$52,650	\$59,232	\$59,830	\$62,223	\$71,796
Sweden	\$87,985	\$78,273	\$80,220	\$76,681	\$84,880
Switzerland	\$130,138	\$132,578	\$138,272	\$143,152	\$162,672
Taiwan	\$34,911	\$37,947	\$38,829	\$35,300	\$51,979
Turkey	\$20,225	\$26,699	\$22,938	\$27,131	\$27,131
United Arab Emirates	\$48,737	\$59,974	\$72,429	\$77,303	\$81,228
United Kingdom	\$75,685	\$85,317	\$93,099	\$101,830	\$110,087
United States	\$90,000	\$105,000	\$115,000	\$125,000	\$136,641

