



Agenda

Click [here](#) for additional training and schedules.

Advanced Leadership Development: Leadership Teams Objectives and Influence

Instructor(s): Agata Czopek, PMP

Prework: None

Length: 2 days

CEUs: 1.4/see below for PDU breakdown

Level: Intermediate

Training Topic: Leadership Development

Subtopics: Program Management, Influencing

Training Description:

Leaders face unique challenges to keep their team members motivated and aligned to organizational or project strategy, often due to the difference between leadership and authority, power, and influence.

Leadership starts, of course, with one's self. First, define a strategy for yourself with clear objectives. Then, verify if your aims, resources, and environment contribute effectively to those objectives. Being clear about your strategy and objectives will foster your leadership position and give you a sense of inspiration that others will want to follow.

In this training, you will explore how to define individual and group objectives beyond the classical and outdated SMART model; discover how to identify individual drivers for action and use them to move a project forward; explore how to conduct effective and influential meetings to put your teams in an action-and-performance mindset; and learn to use influence techniques to overcome resistance in its different forms.

Finally, this training is aimed at securing the business case of effective, positive, and ethical leadership in today's competitive market and transforming proper practices into a concrete and tangible differentiator toward competitors.

The content is divided between lectures, interactive discussions, practical exercises, and self-assessments.

Learning Objectives:

Upon completion of this training, learners will be able to:

- Define their own leadership strategy to empower and motivate their team members.
- Identify and use individual drivers to commit and engage team members.
- Explore the cultural configuration-related aspects to consider in a leadership role.
- Identify resistance factors and overcome them using influence and conflict resolution techniques.
- Develop a collaborative mindset and environment by fostering trust and integrity.

AGENDA

This training is designed to help you answer the following questions:

DAY 1

- How is the enterprise environment changing?
- What are the implications for projects and for talented people who want to advance their careers?

DAY 2

- How do I recognize a VUCA (volatility, uncertainty, complexity, ambiguity) environment?
- When are best practices illegitimate and irrelevant to management?

Professional development units (PDUs) are 1-hour blocks of time spent learning, teaching others, or volunteering. By attending this training, you will be able to achieve the following PDUs as learning hours to apply for PMI certification or to maintain your certification status with PMI. [View](#) how your PDUs align with the PMI Talent Triangle®.

	Technical	Leadership	Strategic	Total
CAPM® / PMP® / PgMP®	0	12	2	14.00
PMI-ACP® / Agile*	0	12	2	14.00
PMI-SP®	0	12	2	14.00
PMI-RMP®	0	12	2	14.00
PfMP®	0	12	2	14.00
PMI-PBA®	0	12	2	14.00

**Please note that the asterisked row above applies to the PMI® Agile Certification Journey and includes DASM™, DASSM™, DAC™, and DAVSC™ certifications.*