



Agenda

Click [here](#) for additional training and schedules.

The Project Coach: How to Stretch and Develop Others While Getting the Work Done

Instructor(s): Lisa DiTullio

Prework: None

Length: 2 days

CEUs: 1.4/see below for PDU breakdown

Level: Intermediate

Training Topic: Leadership Development

Subtopics: Resource Management, Influencing

Training Description:

Business coaching has evolved from fad to fundamental. Having the ability to coach and develop others is a necessary skill for all project managers. But with so much to do and so little guidance, how do project managers successfully stretch and develop others while getting the work done?

Successful coaching is based on asking rather than telling, on challenging rather than giving directions, and by holding a person accountable for results.

Learning Objectives:

Upon completion of this training, learners will be able to:


- Describe what coaching is and what it is not.
- Compare the difference between coaching and mentoring.
- Identify the skills that managers need to be effective workplace coaches.
- Explain how to structure a coaching session with team members.
- Understand how to coach for development and higher performance.
- Suggest a useful framework for a coaching meeting.

AGENDA

- Performance Relies on Environment
- How to Find the “Right” Talent
- Collaborative Leadership
 - Connect others
 - Select diversity
 - Start at the top
 - How to say no
- Staff Engagement
- Feedback: How to Give It, How to Receive It
- Coaching Versus Mentoring
- The GROW Model
- Practice Sessions

Professional development units (PDUs) are 1-hour blocks of time spent learning, teaching others, or volunteering. By attending this training, you will be able to achieve the following PDUs as learning hours to apply for PMI certification or to maintain your certification status with PMI. [View](#) how your PDUs align with the PMI Talent Triangle®.

	Technical	Leadership	Strategic	Total
CAPM® / PMP® / PgMP®	0	14	0	14.00
PMI-ACP® / Agile*	0	14	0	14.00
PMI-SP®	0	14	0	14.00
PMI-RMP®	0	14	0	14.00
PfMP®	0	14	0	14.00
PMI-PBA®	0	14	0	14.00



**Please note that the asterisked row above applies to the PMI® Agile Certification Journey and includes DASM™, DASSM™, DAC™, and DAVSC™ certifications.*